



Standard Occupational Classification (SOC) Codes and Thresholds from March 2025

The tables on the following pages highlight the most common SOCs that we use at the University to sponsor an individual for a Skilled Worker visa. The figures in the YELLOW rows against each SOC is the actual minimum salaries for UoM to be eligible, this is because the published going rates are based on a 37.5-hour week.

To be eligible for sponsorship as a Skilled Worker, the role must meet **either** the 'Going Rate' for the SOC **or** the 'General Threshold of £38,700' whichever of the two is highest. Where a reduction of the going rate is possible, depending on the role and individuals' personal circumstances, the salary **must never** drop below £30,960.

The Immigration Salary List (ISL) has replaced the Shortage Occupation List and at this stage the full review hasn't taken place, so there are only a small number of SOCs on this new list.

We should not be appointing new international candidates at higher points of the salary grades just to enable sponsorship, nor should we increase an existing employee's salary to enable sponsorship; all candidates should be treated equally and fairly and appointment higher in the grade should follow the existing process of having relevant experience. We should not create inequity with local appointments, and it will be a failed recruitment if they do not meet the eligible salary thresholds and do not have the required experience to justify entry higher in the salary band.

For Reference: UoM Salary Bands at March 2025

Annual	Hourly		П			
Salary	Salary	Spinal	UoM Grade			
1 March	1 March	Point			Grade	
2025	2025					
£23,040	£12.66	7	Н			4
£23,040	£12.66	8				2
£23,040	£12.66	9			1	3
£23,414	£12.86	10	Н	1	l	4
£23,414 £23,881	£13.12	11	П	2	\vdash	4
£24,344	£13.12	12	2	3	ı	
£24,900	£13.68	13		4	l	
£25,448	£13.98	14	Н	5		1
£25,733	£14.14	15	Н	- 5		2
£26,338	£14.14	16				3
£26,942	£14.80	17	1		3	4
£27,644	£15.19	18	\vdash	1	i	5
£28,381	£15.59	19	H	2		6
£29,179	£16.03	20		3	⊢	
£29,959	£16.46	21	4	4	l	
£30,805	£16.93	22	5			
£31,637	£17.38	23		6		1
£32,546	£17.88	24	H	7		2
£33,482	£18.40	25	г		1	3
£34,132	£18.75	26	1			4
£35,116	£19.29	27			5	5
£36,130	£19.85	28				6
£37,174	£20.43	29		1	i I	7
£38,249	£21.02	30		2		8
£39,355	£21.62	31		3		9
£40,497	£22.25	32	Ιl	4	Г	
£41,671	£22.90	33		5		
£42,882	£23.56	34	6	6	l	
£44,128	£24.25	35		7		
£45,413	£24.95	36	H	8		
£46,735	£25.68	37		9		1
£48,149	£26.46	38		10		2
£49,559	£27.23	39	Ш	11		3
£51,039	£28.04	40				4
£52,566	£28.88	41				5
£54,136	£29.75	42			7	6
£55,755	£30.63	43				7
£57,422	£31.55	44	Щ.			8
£59,139	£32.49	45		1		9
£60,907	£33.47	46		2		10
£62,728	£34.47	47		3	<u> </u>	11
£64,605	£35.50	48	H	4	l	
£66,537	£36.56	49	8	5	l	
£68,529	£37.65	50		6		
£70,579	£38.78	51	H	7		
£72,692	£39.94	52		8	l	
£74,866	£41.14	53		9	l	
£77,107	£42.37	54		10		

V Indicates that this figure is at the bottom of that UoM pay grade ^ Indicates that the figure is at the top of that UoM pay grade

	Indicates that this figure is at the bottom (Going rate	90% of going rate	80% of going rate	70% of going rate
SOC 2020 occupation code	Examples of related job titles (non-exhaustive)	(SW – option A)	(SW - option B)	(SW - options C and D)	(SW - option E)
		Salary only £38,700: min GT	Relevant PhD £34,830: min GT	Relevant STEM PhD or ISL £30,960: min GT	New Entrant £30,960: min GT
2111 Chemical scientists	Analytical chemist				
	Chemist				
	Development chemist	£35,200	£31,680	£30,960	£30,960
	Industrial chemist	(£18.05 per hour)	(£16.25 per hour)	(£15.88 per hour)	(£15.88 per hour)
	Laboratory analyst				
	Research scientist (chemical)				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
2112 Biological scientists	Agricultural consultant				
	Forensic scientist	£41,900	£37,710	£33,520	£30,960
IMMIGRATION SALARY LIST	Horticulturist (professional)	(£21.49 per hour)	(£19.34 per hour)	(£17.19 per hour)	(£15.88 per hour)
(ISL)	Microbiologist	(121.49 per flour)	(L19.54 per flour)	(L17.13 per flour)	(LI3.88 per flour)
	Pathologist				
	UoM Salary Based on 35hr Week	C20 120	COF 200	CTENA DI-D ICI - C24 200	C20 0C0
	Oolvi Salary based on 35hr week	£39,120	£35,200	STEM PhD or ISL: £31,290	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£36,130 : Grade 5 (28) ^	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
2113 Biochemists and	-	· ·	 '	•	· ·
2113 Biochemists and biomedical scientists	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£36,130 : Grade 5 (28) ^	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
	Actual UoM Minimum Grade Clinical technologist	£39,355 : Grade 6 (31) £44,800	£36,130 : Grade 5 (28) ^ £40,320	£31,637 : Grade 5 (23) V £35,840	£31,637 : Grade 5 (23) V £31,360
	Actual UoM Minimum Grade Clinical technologist Endocrinologist	£39,355 : Grade 6 (31)	£36,130 : Grade 5 (28) ^	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist	£39,355 : Grade 6 (31) £44,800	£36,130 : Grade 5 (28) ^ £40,320	£31,637 : Grade 5 (23) V £35,840	£31,637 : Grade 5 (23) V £31,360
	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640	£31,637 : Grade 5 (23) V £35,840	£31,637 : Grade 5 (23) V £31,360
	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour)	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour)	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour)
	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960
biomedical scientists 2114 Physical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960
biomedical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade Geologist	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810 £42,882 : Grade 6 (34)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640 £38,249 : Grade 6 (30)	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960 £31,637 : Grade 5 (23) V
biomedical scientists 2114 Physical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade Geologist Geophysicist	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810 £42,882 : Grade 6 (34)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640 £38,249 : Grade 6 (30) £42,570(£21.83 per	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960 £31,637 : Grade 5 (23) V £33,110(£16.98 per
biomedical scientists 2114 Physical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade Geologist Geophysicist Medical physicist	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810 £42,882 : Grade 6 (34)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640 £38,249 : Grade 6 (30)	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460 £33,482 : Grade 5 (25)	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960 £31,637 : Grade 5 (23) V
biomedical scientists 2114 Physical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade Geologist Geophysicist Medical physicist Meteorologist	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810 £42,882 : Grade 6 (34)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640 £38,249 : Grade 6 (30) £42,570(£21.83 per	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460 £33,482 : Grade 5 (25)	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960 £31,637 : Grade 5 (23) V £33,110(£16.98 per
biomedical scientists 2114 Physical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade Geologist Geophysicist Medical physicist Meteorologist Oceanographer	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810 £42,882 : Grade 6 (34)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640 £38,249 : Grade 6 (30) £42,570(£21.83 per	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460 £33,482 : Grade 5 (25)	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960 £31,637 : Grade 5 (23) V £33,110(£16.98 per
biomedical scientists 2114 Physical scientists	Actual UoM Minimum Grade Clinical technologist Endocrinologist Histopathologist Medical technologist Medical researcher UoM Salary Based on 35hr Week Actual UoM Minimum Grade Geologist Geophysicist Medical physicist Meteorologist Oceanographer Physicist	£39,355 : Grade 6 (31) £44,800 (£22.97 per hour) £41,810 £42,882 : Grade 6 (34)	£36,130 : Grade 5 (28) ^ £40,320 (£20.68 per hour) £37,640 £38,249 : Grade 6 (30) £42,570(£21.83 per	£31,637 : Grade 5 (23) V £35,840 (£18.38 per hour) STEM PhD: £33,460 £33,482 : Grade 5 (25)	£31,637 : Grade 5 (23) V £31,360 (£16.08 per hour) £30,960 £31,637 : Grade 5 (23) V £33,110(£16.98 per



2115 Social and humanities	Anthropologist				
scientists	Archaeologist				
	Criminologist				
IMMIGRATION SALARY LIST	Epidemiologist				
(ISL)	Geographer	£36,400	£32,760	£30,960	£30,960
FOR ARCHAEOLOGIST ONLY	GIS analyst	(£18.67 per hour)	(£16.80 per hour)	(£15.88 per hour)	(£15.88 per hour)
	, Historian				
	Political researcher				
	Social scientist				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD or ISL: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
2119 Natural and social	Operational research scientist	,	, , , , , , , , , , , , , , , , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. ,
science professionals not	Scientific officer				
elsewhere classified	Scientist	£41,200	£37,080	£32,960	£30,960
	Sports scientist	(£21.13 per hour)	(£19.02 per hour)	(£16.90 per hour)	(£15.88 per hour)
Note: inc researchers in research	Technical officer (laboratory)			, , ,	. ,
organisations other than universities	University research fellow (sciences)				
SOC 2010 Codes was 2119 &	UoM Salary Based on 35hr Week	£38,700	£34,620	STEM PhD: £30,960	£30,960
2162	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
2133 IT business analysts,	Business analyst (computing)	• • •	, ,	, ,	
architects and systems	Data communications analyst				
designers	Change analyst (computing)				
	Systems analyst	£51,700	£46,530	£41,360	£36,190
	Systems consultant	(£26.51 per hour)	(£23.86 per hour)	(£21.21 per hour)	(£18.56 per hour)
	Technical analyst (computing)				
	Technical architect				
	User experience architect				
	UoM Salary Based on 35hr Week	£48,250	£43,430	STEM PhD: £38,610	£33,780
	Actual UoM Minimum Grade	£49,559 : Grade 7 (39)	£44,128 : Grade 6 (35)	£39,355 : Grade 6 (31)	£34,132 : Grade 5 (26)
2134 Programmers and	Analyst-programmer	•		, ,	•
software development	Database developer				
professionals	Games designer				
	Interactive designer	£49,400(£25.33 per	£44,460(£22.80 per	520 520/520 27	£34,580(£17.73 per
	Mobile app developer	hour)	hour)	£39,520(£20.27 per hour)	hour)
	Programmer				
	Software engineer				
	Website builder				
	UoM Salary Based on 35hr Week	£46,110	£41,500	STEM PhD: £36,900	£32,270
	Actual UoM Minimum Grade	£46,735 : Grade 7 (37) V	£41,671 : Grade 6 (33)	£37,174 : Grade 6 (29) V	£32,546 : Grade 5 (24)



2135 Cyber security	Data security manager				
professionals	Ethical hacker				
	Forensic computer investigator	£45,300	£40,770	£36,240	£31,710
*New SOC	IT security analyst	(£23.23 per hour)	(£20.91 per hour)	(£18.58 per hour)	(£16.26 per hour)
	Technical security consultant				
	UoM Salary Based on 35hr Week	£42,280	£38,060	STEM PhD: £33,820	£30,960
	Actual UoM Minimum Grade	£42,882 : Grade 6 (34)	£38,249 : Grade 6 (30)	£34,132 : Grade 5 (26)	£31,637 : Grade 5 (23) V
2136 IT Quality and testing	IT auditor				
	Quality analyst (computing)				
	Software testing consultant	620,000	C2E 040	524 020	630.060
	Systems tester (computing)	£39,900	£35,910	£31,920	£30,960
	Test analyst (computing)	(£20.46 per hour)	(£18.42 per hour)	(£16.37 per hour)	(£15.88 per hour)
	Test engineer (professional				
	software)				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
2137 IT network professionals	Network consultant				
	Network designer	£42,800	£38,520	£34,240	£30,960
*New SOC	Network installation engineer	(£21.95 per hour)	(£19.75 per hour)	(£17.56 per hour)	(£15.88 per hour)
	Network planner				
	UoM Salary Based on 35hr Week	£39,950	£35,950	STEM PhD: £31,960	£30,960
	Actual UoM Minimum Grade	£40,497 : Grade 6 (32)	£36,130 : Grade 5 (28) ^	£32,546 : Grade 5 (24)	£31,637 : Grade 5 (23) V
2161 Research and	Clinical trials manager				
development (R&D) managers	Consumer insights manager				
	Creative manager (R&D)	£49,200(£25.23 per	£44,280(£22.71 per	£39,360(£20.18 per hour)	£34,440(£17.66 per
	Design manager	hour)	hour)	1 ±39,360(£20.18 per flour)	hour)
	Market research manager				
	Research manager (broadcasting)				
	UoM Salary Based on 35hr Week	£45,920	£41,340	STEM PhD: £36,730	£32,150
	Actual UoM Minimum Grade	£46,735 : Grade 7 (37) V	£41,671 : Grade 6 (33)	£37,174 : Grade 6 (29) V	£32,546 : Grade 5 (24)
2162 Other researchers,	Postdoctoral researcher				
unspecified discipline	Research assistant (university)	£40,800	£36,720	£32,640	£30,960
	Research fellow (university)	(£20.92 per hour)	(£18.83 per hour)	(£16.74 per hour)	(£15.88 per hour)
	University researcher				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V



2311 Higher education	Fellow (university)				
teaching professionals	Lecturer (HE, university)				
	Professor (HE, university)	£47,700	£42,930	£38,160	£33,390
	Tutor (HE, university)	(£24.46 per hour)	(£22.02 per hour)	(£19.57 per hour)	(£17.12 per hour)
	University lecturer				
	University teaching assistant				
	UoM Salary Based on 35hr Week	£44,520	£40,080	STEM PhD: £35,620	£31,160
	Actual UoM Minimum Grade	£45,413 : Grade 6 (36) ^	£40,497 : Grade 6 (32)	£36,130 : Grade 5 (28) ^	£31,637 : Grade 5 (23) V
2319 Teaching professionals	Adult education tutor				
not elsewhere classified	Ballet teacher (qualified)	630,060	620.060	620.060	630.060
	Music teacher	£30,960 (£15.88 per hour)	£30,960 (£15.88 per hour)	£30,960 (£15.88 per hour)	£30,960 (£15.88 per hour)
	Private tutor	(£15.00 per 110ur)	(£13.00 per 110ur)	(£13.88 per 110ur)	(£15.00 per 110ur)
	Voice coach				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
2440 Business and financial	Chief knowledge officer				
project management	Contracts manager (security				
professionals	services)				
	Project delivery officer	£52,900	£47,610	£42,320	£37,030
	Project manager	(£27.13 per hour)	(£24.42 per hour)	(£21.70 per hour)	(£18.99 per hour)
	Research support officer	(LZ7.13 per flour)	(LZ4.42 per flour)	(121.70 per flour)	(LIO.55 per flour)
	Scrum master				
	Work package manager				
	(professional)				
	UoM Salary Based on 35hr Week	£49,380	£44,450	STEM PhD: £39,500	£34,570
	Actual UoM Minimum Grade	£49,559 : Grade 7 (39)	£45,413 : Grade 6 (36) ^	£40,497 : Grade 6 (32)	£35,116 : Grade 5 (27)
2472 Archivists, conservators	Archivist				
and curators	Conservator	£33,600(£17.23 per	£30,960(£15.88 per		£30,960(£15.88 per
	Curator	hour)	hour)	£30,960(£15.88 per hour)	hour)
	Keeper (art gallery)	1,	,		,
	Museum officer				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V



3111 Laboratory technicians	Assistant scientist (laboratory)				
·	Associate practitioner (laboratory)				
IMMIGRATION SALARY LIST	Cytoscreener	£30,960	£30,960	£30,960	£30,960
(ISL)	Hospital technician	(£15.88 per hour)	(£15.88 per hour)	(£15.88 per hour)	(£15.88 per hour)
ONLY FOR JOBS REQUIRING 3+	Laboratory technician			1, ,	, , ,
YEARS RELATED ON-THE-JOB	Scientific technician				
<u>EXPERIENCE</u>	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD or ISL: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
3119 Science, engineering and	School technician				
production technicians not	Technical assistant				
elsewhere classified	Technician	£32,100	£30,960	£30,960	£30,960
	Textile consultant	(£16.46 per hour)	(£15.88 per hour)	(£15.88 per hour)	(£15.88 per hour)
	Workshop technician				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
3544 Data analysts	Data analyst				
	Data officer	c22 200			630.060
	Data quality analyst	£33,200 (£17.03 per hour)	Not eligible	Not eligible	£30,960
	Information management analyst				(£15.88 per hour)
	Organisation and methods analyst				
	UoM Salary Based on 35hr Week	£38,700	£34,830	STEM PhD: £30,960	£30,960
	Actual UoM Minimum Grade	£39,355 : Grade 6 (31)	£35,116 : Grade 5 (27)	£31,637 : Grade 5 (23) V	£31,637 : Grade 5 (23) V
3549 Business associate	Business support officer				
professionals not elsewhere	Marine consultant	C20 0C0			530,000
classified	Methods engineer	£30,960 (£15.88 per hour)	Not eligible	Not eligible	£30,960 (£15.88 per hour)
	O&M consultant	(LIJ.00 per flour)			(LIJ.00 PEL HOUL)
	Party agent (political party)				
			T	T	
	UoM Salary Based on 35hr Week	£38,700	£38,700	£38,700	£30,960

