

# CELEBRATING OUR COMMUNITY













# WELCOME TO THE MEC ALUMNI ENTREPRENEURS SHOWCASE

The Masood Entrepreneurship Centre (MEC) has, for over 20 years, provided entrepreneurship education and applied practice through its unique model of both on-curricular and co-curricular programmes offered in all Schools and Faculties across the University of Manchester.

We are delighted to showcase in this brochure, examples of the innovative and impactful start-ups founded by our graduates. As a University, we are proud to see so many of our graduates go on to start their own businesses. These entrepreneurs have taken their education and experiences gained at our institution and turned them into successful ventures that are making a difference in the world.

We hope that their stories will demonstrate the incredible potential that can be unlocked through entrepreneurship. The alumni have taken the initiative to create innovative solutions that solve real-world problems.

This is just a small selection of our student and graduate start-ups and you will get a glimpse of the diverse range of start-ups that are driving innovation and creating positive change.

You will appreciate the creativity, hard work, and dedication that went into building these companies from the ground up.

We are proud to present their stories and achievements and we wish them continued success and look forward to seeing what the future holds for them and for all of our graduates who aspire to make a difference in the world through entrepreneurship.



LYNN SHEPPARD
Director, Masood Entrepreneurship Centre

# AT THE HEART OF WHAT WE DO

# **Entrepreneurship** for All

MEC's mission is to develop entrepreneurial skills in University student's, staff and alumni. We promote a dynamic, enterprising culture that empowers the next generation of entrepreneurs to take control of their futures through our three core pillars.

### LEARN

Our taught programmes are growing in numbers; we are adding new units based on growing demand across the campus.

### **DEVELOP**

Our extracurricular programmes actively encourage people to move beyond curiosity and to pursue their business ideas.

### LAUNCH

MEC is a vibrant hive of commercial and social enterprise where students. graduates and staff can take their ideas into the world.

THE UNIVERSITY OF MANCHESTER'S STRATEGIC PLAN >>



# STRENGTHS OF THE MASOOD ENTREPRENEURSHIP CENTRE

54%

of all MEC start-ups were created in the last 5 years



Fully integrated within the institution - working closely with internal groups



Wide range of co-curricular activities

34

Taught enterprise units offered across the campus at all levels



Closely linked with student groups, the Students' Union, and key regional and national groups



MEC start-ups received £28m+ of external investment over the last 3 years



Highly experienced team of staff

Supported at senior level

in the University

Student/graduate/staff start-ups created each year £50m

We have over 280+ start-ups surviving their first three years of business, employing over 1,000 people and generating over £50m in turnover

80%

survival rate of MEC start-ups

# AEH INNOVATIVE HYDROGEL LTD



BEENISH SIDDIQUE

PhD Materials

Alumni Class of 2019

to receive assistance with my application for the Venture Further Awards in 2019. As a result, I was successful in winning the Technology category, securing £10k. Following my award, MEC continued to provide me with unwavering support. The mentorship I received during my business's first year proved invaluable, as it kept me motivated and focused on achieving my objectives.



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aehinnovativehydrogel.com



At AEH Innovative Hydrogel Ltd, our mission is to empower growers with sustainable and effective solutions for their farming needs. We're committed to providing lightweight and natural material-based growing substrates that promote healthy plant growth. As a reliable partner to our customers, we establish long-term relationships built on trust and mutual success. We're passionate about contributing to the growth and development of the agricultural industry through our environmentally friendly products, and we're dedicated to promoting sustainable practices that benefit both growers and the planet.

#### **OUR KEY ACHIEVEMENTS:**

£3.5m

Secured £3.5m in investment



Working with growers across the world



Product has launched on a small scale



15 employees



Secured £1m+ Innovate UK grant



# ASSETCOOL LTD



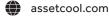
NIALL COOGAN

MChem Chemistry *Alumni Class of 2015* 

PhD ESPRC Power Networks Centre for Doctoral Training Alumni Class of 2019

I've engaged with MEC in a variety of ways, entering the Venture Further Awards competition in 2016, winning £10k in the Business category. I've also sat on various judging panels and engaged with the Board of Governor Strategy Days.







AssetCool provides innovative and sustainable solutions that meet the increasing demand for reliable and affordable energy infrastructure. We are committed to revolutionising the transmission and distribution industry by significantly reducing the cost of adding 1MW of capacity to overhead transmission and distribution lines. Using highly engineered, cutting-edge

coating technologies that can withstand harsh environmental conditions, we significantly improve the performance of transmission and distribution lines, lowering the cost of increasing transmission capacity by 80% or more.

### **OUR KEY ACHIEVEMENTS:**



Successfully collected over five years of field trial data validating performance and durability



Publishing international research on performance and durability of AssetCool's product



Granted numerous patents



Secured seven-figure investment and grant funding



10-24 employees



Developed a novel continuous manufacturing process for coated conductors



Become a truly global business, securing international partnerships for commercialisation and distribution

### BRIGHT BIOTECH LTD



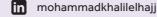
#### MOHAMMAD EL HAJJ

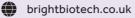
MSc Biotechnology and Enterprise

Alumni Class of 2012

PhD Biotechnology and Enterprise Alumni Class of 2018

During my postgraduate studies, I participated in several enterprise taught units at the Masood **Entrepreneurship Centre. MEC also** endorsed me for both the Graduate Entrepreneur visa and the Start-up visa, allowing me to stay in the UK to develop my business. I also participated in Venture Further in 2021 and won first prize of £10k in the Technology category. Winning the competition gave me the confidence and credibility I needed to take my business to the next level. MEC's support was instrumental in attracting the biggest and most active investors in AgriFood Tech.







Bright Biotech specialises in molecular farming.

We genetically modify plants to produce high quality and affordable proteins that will enable sustainable industries such as cultivated meat production.

### **OUR KEY ACHIEVEMENTS:**



Built bespoke customer platform

£118k

Secured pre-seed investment of £118k



4 employees



Pilots completed with cultivated meat producers

£2.56m

Secured £2.56m in seed

round investment



Product portfolio expansion



Scaled-up production capacity

# **BUNDLEE LTD**



### **EVE KEKEH**

BSc Hons International Management with American Business Studies Alumni Class of 2015

Master of Enterprise Alumni Class of 2017

taught units in enterprise and entrepreneurship education as part of my MEnt course run by MEC. I also took part in Venture Out and subsequently Venture Further in 2018, in which Bundlee won first prize of £10k in the Social category.



bundlee.co.uk

# bundlee

Bundlee is the UK's first rental subscription service for childrenswear. Giving families a more sustainable, convenient, and affordable way to dress little ones as they grow.

### **OUR KEY ACHIEVEMENTS:**



Formed partnerships with some of the best in the business including Stella McCartney Kids and Patagonia



Received Innovate UK grant funding to build our proprietary inventory management software

1,000

Over 1.000

subscribers



£1m

6 employees Raised over £1m in investment



60,000 clothing rentals completed through our scalable system



Investors include co-founders of Monzo and Sweaty Betty



# GRAPHENE INNOVATIONS MANCHESTER LTD



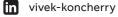
VIVEK KONCHERRY

BSc Textiles-Materials Alumni Class of 2004

PhD Materials

Alumni Class of 2014

■ I won first prize of £50k in the Eli & Britt Harari Graphene Enterprise Awards in 2021 with Space Habitat and, on the back of this, raised nearly \$1m from North America for Graphene Innovations Manchester (GIM)



grapheneinnovations.co.uk

# **Qraphene** innovations

We will build a multi-billion-dollar company by 2030, setting up 20 highly profitable joint ventures in over 20 of the largest economies across the world. Based on our innovative, proprietary and highly sustainable graphene-based technologies, including GIM Concrete (a breakthrough material eliminating cement and water), GIM Hydrogen (a leak-resistant storage tank) and GIM Smart Clothing (personal protective equipment with active cooling properties), our recently signed agreement in the UAE is the first of the billion-dollar deals.

### **OUR KEY ACHIEVEMENTS:**



\$1m investment from North America



15 employees



Made commercial robot sales



Developed prototypes and filed multiple patents (UK and Globally)



Recently signed \$1b joint venture agreement with Quazar Investment Company (UAE) for a large graphene application commercialisation factory

### INVENTYA LTD



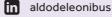
ALDO DE LEONIBUS

MEng Mechanical Engineering

Alumni Class of 2002

Master of Enterprise Engineering and Design Alumni Class of 2003

I won a competitive scholarship from The University of Manchester, which led me to complete a Masters in Entrepreneurship in Advanced Composites (MEnt) in 2003 at the Alliance Manchester Business School.







Inventya (founded in 2010) is a company committed to empowering innovators and businesses by offering comprehensive commercialisation support and research funding expertise. Our mission is to accelerate the growth of innovative companies, foster collaboration, and propel economic development by providing bespoke solutions and resources that assist in transforming visionary ideas into flourishing businesses.

### **OUR KEY ACHIEVEMENTS:**



 $Acquired\,Cresco\,Innovation\,in\,2021$ 



One of the FT's top 1000 fastestgrowing businesses in 2023



Delivered 4 global collaborations in the USA, Australia and Europe

£192m+

Raised £192m+ in finance for our clients



2 fully owned subsidiaries of Inventya in Ireland and India



91 employees from 11+ different nationalities





Founded the Innovate UK Scaleup programme to help high potential businesses scale

# PRAEFERRE LTD

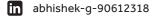


ABHISHEK GHOSH

MBA Business Administration

Alumni Class of 2019

Entrepreneurship Centre has been pivotal for our journey, starting from ideation, incubation, industry alignment and a lot more. We are grateful for the ongoing support we are getting from the university. Praeferre won the Venture Further Awards 2022, securing first place of £10k in the Technology category.





# PRAEFERRE

Positioned in the growing cybersecurity market, Praeferre is strengthening privacy management with our state-of-the-art, innovative, cyber security solution, helping global corporations to address data privacy challenges.

### **OUR KEY ACHIEVEMENTS:**

£150k+





Selected by UKRI for UK-JAPAN and UK-South Korea 5G and smart city projects



Winner of the TIE Silicon Valley most innovative solution award 2022



5 employees



Raising pre-seed investment and secured lead investors



Crowned by DCMS as one of the most innovative cyber security SMEs in the UK



Finalist TechUK Cyber Den, SC Award Europe, British Business Awards, Manchester Young Talent Award



# QV BIOELECTRONICS LTD



CHRIS BULLOCK

PhD Regenerative Medicine awarded as part of EPSRC-MRC CDT in Regenerative Medicine Alumni Class of 2019

During the third year of my PhD I received training from MEC as part of my CDT taught courses. I think the course was called 'Entrepreneurship for researchers' or something similar and I was mentored by Lynn during the course. Then in 2018, I won the Eli & Britt Harari **Graphene Enterprise Award of** £50k, alongside Richard Fu. The resultant funding was the spark that enabled us to start QV Bioelectronics.

christopher-bullock

qvbio.co.uk



QV Bioelectronics is developing a first-of-its-kind implantable medical device for the treatment of malignant brain tumours using electrical fields.

### **OUR KEY ACHIEVEMENTS:**



Secured £1.5m in grant funding



11 employees



World-leading performance of our advanced material electrodes



State of the art cancer models demonstrate preclinical efficacy equivalent to a blockbuster cancer drug



Shown the compatibility of our system with MRI imaging

Raised £3.2m in investment



Working towards human clinical trials



Shown the safety of our prototype system with implantation into sheep







# **SPECSCART**



SID SETHI

MSc International Business and Management

Alumni Class of 2016

MEC has played a key role in making Specscart a reality, first supporting me through the Tier 1 Graduate Entrepreneur visa scheme, which allowed me to launch Specscart. In 2018, we won first prize of £10k in the Venture Further Awards Business category, allowing Specscart to buy our first set of eye test equipment to become a fully functional NHS contractor for conducting eye testing services.



specscart.co.uk



Specscart is one of the fastest growing eyewear start-ups with a mission to "change the way people perceive eyeglasses". We believe glasses should be a fun, fashionable accessory that are ethically produced and a joy to wear. Our innovative approach has made us one of

the fastest-growing eyewear companies in the UK, with a strong online presence and three retail stores in Manchester, we're changing the game.

### **OUR KEY ACHIEVEMENTS:**



3 stores across Greater Manchester including Glazing Production Lab



Multinational business with 50+ employees

£10k

Won £10k in the Venture Further Awards 2018 Business category



Launched e-commerce website in 2018



Won Albert Gubay Award and opened first retail space in 2017

£2m

Turnover of £2m in 2022



Specscart IT - India Office Expansion

£4m

Expected turnover of £4m in 2023



Secured £17.5K in grant funding



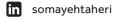
# **URBANCHAIN LTD**



SOMAYEH TAHERI

PhD Urban Planning at University of Manchester Alumni Class of 2016

I came across MEC through my CCO, Mo Hajhashem. I got involved in many MEC programmes throughout the course of my PhD, and secured £5k in cash and £5k in-kind support. I also took part in Venture Further in 2018, where UrbanChain won first prize of £10k in the Research category. Finally, I secured a place on the ICURe programme, designed to help explore the commercial application and potential of UK research and received a £50k Innovate UK grant.



urbanchain.co.uk



UrbanChain runs a safe, transparent and unique energy market for renewables, enabling consumers to place an order for electricity and for generators to meet that order.

### **OUR KEY ACHIEVEMENTS:**



10 employees

1st

Developed first product, eChain, in April 2020 2nd

Launched second product, v-powerChain, in April 2022



Commercialised in April 2021 and scaled up in July 2022



Three new products currently under development

£22m

Expecting £22m turnover in the next 12 month

£2.1m

Raised £2.1m in investment



# WATERCYCLE TECHNOLOGIES LTD



SEB LEAPER

MEng Materials Science and Engineering Alumni Class of 2015

PhD Nanoscience Alumni Class of 2019

I won the Eli & **Britt Harari Graphene Enterprise Award of** £50k in 2016 which enabled me to start the company and from which I was offered support from MEC.



sebastian-leaper-5413899b



watercycletechnologies.com



Watercycle Technologies builds mineral extraction and water treatment systems that simultaneously solve the problems of water pollution and resource recovery. The company is focussed on the selective extraction and crystallisation of lithium from various water types and also the extraction of other minerals such as graphite, nickel, manganese and cobalt from spent lithium-ion batteries.

### **OUR KEY ACHIEVEMENTS:**

£1.5m

Raised approximately £1.5m from a combination of investors and grant funding



First UK company to extract graphite, nickel, manganese, cobalt and lithium carbonate



8 full-time employees and 2 part-time employees

1st

First company to produce lithium carbonate from a UK brine













from spent lithium-ion batteries



# Masood Entrepreneurship Centre

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### #MECITHAPPEN

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- **⋑EntrepMCR**