

# GEIC TIER 1 PARTNER SCHEDULE OF BENEFITS



2021-22





## Graphene Engineering Innovation Centre membership model

### Overview

The Graphene Engineering Innovation Centre (GEIC) operates a collaborative membership model to accommodate the diverse needs and requirements of industry from start-ups to multinationals. Its flexible, tiered model is designed for industry to develop its capabilities and knowledge in the applications of graphene and other 2D materials in a state-of-the-art industrial scale-up environment.

### Membership products

All GEIC members benefit from engaging with the unique ecosystem of knowledge and capability that has been created at the GEIC. This is comprised of the core GEIC team, academics, industrialists, our specialist Affiliate Partner support network, Foundation Partners, and the wider University community.

### Tier 1 membership

A comprehensive membership package provides all the facilities and capabilities required for long-term collaboration in multiple application areas. Tier 1 members receive:

- A dedicated 9m x 7m laboratory
- Access to unique application labs and specialist equipment
- A minimum of £100k of membership fee allocated to project activity
- Access to academic network
- Early sight of UoM IP for potential licensing opportunities
- A seat on the Technology Advisory Board, with insight on the strategic direction of graphene applications and input to future equipment and strategy
- Dedicated office space and use of hot desks
- Strategic, proactive PR and communications support and direction from leadership
- Opportunity to leverage our network of Affiliate Partners.

Annual fee starts at £208,600 (exc. VAT), with at least £100,000 allocated to project activity. Tier 1 membership is a minimum of a 3-year agreement. You'll find a full schedule of benefits on the following pages.

## Finance

<b>Partner contract per yr.</b>		<b>£208,600 +VAT</b>
• comprising Membership - fee + dedicated laboratory (fit-out extra)		£108,600
• Activity - projects and equipment ("tokens")		£100,000
<b>ACTIVITY BREAKDOWN</b>	<b>ALLOCATION%</b>	<b>VALUE</b>
<b>Academic consultancy (circa 5 days)</b>	<b>5% (max)</b>	<b>£5,000</b>
<b>Equipment usage - outside the GEIC, within the Uni (inc. Royce/ MACE etc.)</b>	<b>5% (max)</b>	<b>£5,000</b>
<b>Collaborative research/ projects (minimum)</b>	<b>50% (min)</b>	<b>£50,000</b>
<b>Additional project spend (top up as required)</b>		
<b>SUB TOTAL</b>	<b>60%</b>	<b>£60,000</b>
<b>Project activity "tokens" - balance (to spend on projects or equipment usage)</b>	<b>40%</b>	<b>£40,000</b>

## Facility

<b>ALLOCATED BENEFITS</b>	<b>ALLOWANCES</b>
<b>Access to all GEIC shared facilities for collaborative work</b>	<b>Subject to terms</b>
<b>Access to technical support, advice and collaborative funding opportunities</b>	<b>Subject to terms</b>
<b>Access to UoM academic network</b>	<b>Subject to availability</b>
<b>Open innovation environment, with opportunities for collaboration</b>	<b>n/a</b>
<b>Access cards</b>	<b>2 full University access cards - Access to UoM Benefits</b>
<b>Staff member can be trained to use GEIC equipment</b>	<b>Subject to terms</b>
<b>Designated T1 laboratory space</b>	<b>1 private lab (fit-out costs extra)</b>
• Chemical waste disposal	20L / week
• Cleaning	Floor + sill clean 3-monthly, widows int + ext annually
• Gas usage	CDA / N2 / VAC (4pts of use)
• Solid waste	1 bag contaminated / week
<b>Desks (dedicated &amp; hot-desks)</b>	<b>2 dedicated + 2 off 50% occupancy hot desk</b>
<b>Access to pre-book hot desks, meeting rooms and conference facilities</b>	<b>Preferential booking - fair usage policy</b>
<b>Media/promotions package</b>	<b>Strategic, proactive communications support and direction from leadership; joint branding of PR activity and use of UoM GEIC logo</b>
<b>Seat on Technology Advisory Board</b>	<b>n/a</b>
<b>Preferential pricing for membership activities</b>	<b>Typically 20% less than non-members</b>

## Bolt-ons

EXTRA OPTIONS	COSTS
Access cards	Visitor cards (free) - 1 per additional user
Desks (dedicated & hot-desks)	£1440 per hot-desk space pa
Lab space (dry)	10k / per bench / per year
Lab space (wet)	20k / per bench / per year
• Gas usage	No extra charge / exceptional usage for review
• Solid waste	Charged at cost + handling charge
• Stores area	£1,429 per shelf pa
• Waste disposal	Charged at cost + handling charge
<b>Example of typical lab fit-out costs (per annum including maintenance)</b>	
• Bench fume cupboard	£5,000
• Walk-in fume cupboard	£5,000
• Large walk-in fume cupboard	£10,000
• Benches each (per annum)	£300
<b>Consumables (includes equipment purchases)</b>	<b>Cost + admin / handling fee</b>
<b>Additional equipment usage</b>	<b>Cost of usage</b>
<b>PhD researcher</b>	<b>Costed by schools</b>
<b>Master's student</b>	<b>Costed by schools</b>
<b>Academic consultancy</b>	<b>Costed by schools</b>
<b>Market Intelligence</b>	<b>Support from GEIC partners</b>
<b>IP Reports</b>	<b>Support from GEIC partners</b>
<b>Procurement</b>	<b>As per agreement (typically + UoM Overhead c30%)</b>
<b>Administration Support</b>	<b>Basic support provided (additional support negotiable)</b>