

GEIC TIER 1 PARTNER SCHEDULE OF BENEFITS



2021-22



Graphene Engineering Innovation Centre membership model

Overview

The Graphene Engineering Innovation Centre (GEIC) operates a collaborative membership model to accommodate the diverse needs and requirements of industry from start-ups to multinationals. Its flexible, tiered model is designed for industry to develop its capabilities and knowledge in the applications of graphene and other 2D materials in a state-of-the-art industrial scale-up environment.

Membership products

All GEIC members benefit from engaging with the unique ecosystem of knowledge and capability that has been created at the GEIC. This is comprised of the core GEIC team, academics, industrialists, our specialist Affiliate Partner support network, Foundation Partners, and the wider University community.

Tier 1 membership

A comprehensive membership package provides all the facilities and capabilities required for long-term collaboration in multiple application areas. Tier 1 members receive:

- A dedicated 9m x 7m laboratory
- Access to unique application labs and specialist equipment
- A minimum of £100k of membership fee allocated to project activity
- Access to academic network
- Early sight of UoM IP for potential licensing opportunities
- A seat on the Technology Advisory Board, with insight on the strategic direction of graphene applications and input to future equipment and strategy
- Dedicated office space and use of hot desks
- Strategic, proactive PR and communications support and direction from leadership
- Opportunity to leverage our network of Affiliate Partners.

Annual fee starts at £208,600 (exc. VAT), with at least £100,000 allocated to project activity. Tier 1 membership is a minimum of a 3-year agreement. You'll find a full schedule of benefits on the following pages.

Finance

Partner contract per yr.		£208,600 +VAT
• comprising Membership - fee + dedicated laboratory (fit-out extra)		£108,600
• Activity - projects and equipment ("tokens")		£100,000
ACTIVITY BREAKDOWN	ALLOCATION%	VALUE
Academic consultancy (circa 5 days)	5% (max)	£5,000
Equipment usage - outside the GEIC, within the Uni (inc. Royce/ MACE etc.)	5% (max)	£5,000
Collaborative research/ projects (minimum)	50% (min)	£50,000
Additional project spend (top up as required)		
SUB TOTAL	60%	£60,000
Project activity "tokens" - balance (to spend on projects or equipment usage)	40%	£40,000

Facility

ALLOCATED BENEFITS	ALLOWANCES
Access to all GEIC shared facilities for collaborative work	Subject to terms
Access to technical support, advice and collaborative funding opportunities	Subject to terms
Access to UoM academic network	Subject to availability
Open innovation environment, with opportunities for collaboration	n/a
Access cards	2 full University access cards - Access to UoM Benefits
Staff member can be trained to use GEIC equipment	Subject to terms
Designated T1 laboratory space	1 private lab (fit-out costs extra)
• Chemical waste disposal	20L / week
• Cleaning	Floor + sill clean 3-monthly, widows int + ext annually
• Gas usage	CDA / N2 / VAC (4pts of use)
• Solid waste	1 bag contaminated / week
Desks (dedicated & hot-desks)	2 dedicated + 2 off 50% occupancy hot desk
Access to pre-book hot desks, meeting rooms and conference facilities	Preferential booking - fair usage policy
Media/promotions package	Strategic, proactive communications support and direction from leadership; joint branding of PR activity and use of UoM GEIC logo
Seat on Technology Advisory Board	n/a
Preferential pricing for membership activities	Typically 20% less than non-members

Bolt-ons

EXTRA OPTIONS	COSTS
Access cards	Visitor cards (free) - 1 per additional user
Desks (dedicated & hot-desks)	£1440 per hot-desk space pa
Lab space (dry)	10k / per bench / per year
Lab space (wet)	20k / per bench / per year
• Gas usage	No extra charge / exceptional usage for review
• Solid waste	Charged at cost + handling charge
• Stores area	£1,429 per shelf pa
• Waste disposal	Charged at cost + handling charge
Example of typical lab fit-out costs (per annum including maintenance)	
• Bench fume cupboard	£5,000
• Walk-in fume cupboard	£5,000
• Large walk-in fume cupboard	£10,000
• Benches each (per annum)	£300
Consumables (includes equipment purchases)	Cost + admin / handling fee
Additional equipment usage	Cost of usage
PhD researcher	Costed by schools
Master's student	Costed by schools
Academic consultancy	Costed by schools
Market Intelligence	Support from GEIC partners
IP Reports	Support from GEIC partners
Procurement	As per agreement (typically + UoM Overhead c30%)
Administration Support	Basic support provided (additional support negotiable)