**Key Performance Indicators (KPIs)**

|  |  |  |  |
| --- | --- | --- | --- |
| Activity | Outputs | Outcomes | Impacts |
| Secondments, Placements, Visits (see above)  Reporting must include information on the sector of the non-academic partner (and the size of corporate partners) | OP1- Number of secondment projects (inward/outward)  OP2- Cash and in-kind contributions from non-academic partners  OP3- Joint publications with non-academic partners | OC1- Number of partners who go on to pursue further collaborations with RO following secondment/ placement/ visit  OC2- Investment in further engagement following secondment  OC3- Future employment destination of secondee or others from the RO | IMP1- Jobs and/or increased turnover, profit and exports from/of new products and/or processes  IMP2- Policy and/or practice change  IMP1- Increased R&D expenditure of non-academic partner |
| Early Stage Commercialisation This can include social enterprise, joint ventures and spin outs | OP4- Number of patents filed and disclosures received  OP5- Number and value of licensing agreements  OP6- Number of Proof of Concept (PoC) projects  OP7- Value of co-produced research  OP8- Number of market assessments completed  OP9- Number of prototypes/ tool kits/ test beds/ beta software produced  OP10- Number of CPD Programmes developed | OC4- Investment gained in activity  OC5- Number of spin-outs/ social enterprise/ joint ventures established  OC6- External investment in spin-outs/ social enterprise/ joint ventures  OC7- Number of PoC projects funded by others  OC8- Licenses completed  OC9- Income generated (included through consultancy fully funded by non-academic organisation)  OC10- Extent and reach of CPD Programmes | IMP3- Jobs and/or increased turnover, profit and exports from/of new products and/or processes  IMP4- New business models in non-academic organisations  IMP5- Cost savings in non-academic organisations  IMP6- Policy and/or practice change |
| User Engagement  Reporting must include information on the sector of the non-academic partner (and the size of corporate partners) | OP11- Number of collaborative projects supported by IAA (and number not supported)  OP12- Agility and rapidity of funding for time-bound activity  OP13- Number of new partners participating in collaborative projects/ proposals  OP14- Number of new collaborative projects/proposals following engagement through IAA funding  OP15- Cash and in-kind contributions from partners  OP16- Number of strategic events participated in (both ways)  OP17- Joint publications (academic and other) with non-academics | OC11- Increase in range of research investors in the RO  OC12- Increase in research investment and engagement with non-academic organisations  OC13- Increase in the number of projects that continue beyond initial engagement  OC14- Increase in volume and value of collaborative activities (e.g. TSB, KTP etc) | IMP7- Jobs and/or increased turnover, profit and exports from/of new products and/or processes  IMP8- Increased R&D expenditure of non-academic partner  IMP9- New business models in non-academic organisations  IMP10- Cost savings in non-academic organisations  IMP11- Policy and/or practice change |
| Driving Culture Change  Reporting must cover all research career stages and career types (including professional services) as well as all areas of knowledge exchange (from Public Engagement to engaging with the Private Sector). | OP18- Number of enquiries received from staff  OP19- Value of joint investment in IAA activities from within the RO (financial and broader resources)  OP20- Number of academics trained  OP21- Number of staff engaging (success rates for opportunities)  OP22- Case studies developed  OP23- Number of events and attendance  OP24- Number of people completing surveys/ interviews  OP25- Engagement with other institutions (with & without IAAs)  OP26- Complementarity between multiple IAAs and other funding, including between structures and processes | OC15- Increase in number of researchers participating in KE/ Impact/ commercialisation activity  OC16- Increased income from impact activities  OC17- Increased number of engagements  OC18- Increase in resource requested from ESRC for Pathways to Impact | IMP12- Increased number of secondments  IMP13- Increased co-produced research  IMP14- Increase in range of research investors in the  IMP15- Increased commercialisation and business/stakeholder engagement |