

The logo for The University of Manchester, featuring the word "MANCHESTER" in a serif font above the year "1824" in a smaller serif font, all contained within a purple rectangular box.

MANCHESTER
1824

The University of Manchester

**PSS Conference
Opening Session
Will Spinks – Registrar, Secretary and COO
28 January 2015**

Today's Objectives

- Different from previous conferences
- Describe the challenge ahead
 - strategically
 - financially
- Explain the role we can play as leaders, working as one team
- Invest in our own development
- Determine our appetite for change



New Starters and Movers

Name	Job Title	School / Directorate
Sam Bibby	Solicitor	Office of the General Counsel
Shirley Chiu	Risk Manager	Office of Compliance and Risk
Patricia Clift Martin	Head of My Manchester Plus Project	TLSO, DSE
Tammy Goldfeld	Head of the Careers Service	Division of Student Life, DSE
Ian Haslam	Radiological Protection Manager & RPO	Office of Compliance & Risk
Darren Huyton	Student Experience Manager	Chemical Engineering & Analytical Science
Sarah Jones	Property Solicitor	Office of the General Counsel
Louise Jordan	Head of School Administration	CEAS
Tracey Manifold	Acting Deputy Head of School Admin	EAES
Sali Midjek-Conway	Head of Faculty Communications and Marketing	Faculty of Medical and Human Sciences
Sarah Mulholland	Head of School Administration	Physics and Astronomy
Delyth Roberts	Senior Development Officer	Development & Alumni Relations
Sara Sawicki	Solicitor	Office of the General Counsel
Paul Tam	Web Content and Digital Marketing Manager	Faculty of Medical and Human Sciences
Chris Trask	Head of Faculty Finance	MHS, Finance
Paul Uncles	Head of Accommodation Planning	Residential Services, DSE
Ben Ward	Union Director	Students' Union
Sasha Windelinckx	Head of School Finance	Life Sciences





2004





MANCHESTER
1824

The University of Manchester

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Where were we in 2004?

University of Manchester - 2004

- 78th in World, 24th in Europe, 9th in UK
- Ca. 38,000 Students on campus
 - 5,700 International
- Turnover of £540M
- Research Grant and Contract Income of £131M
- 350,000 visitors p.a.
- Gift Income of £1.9M

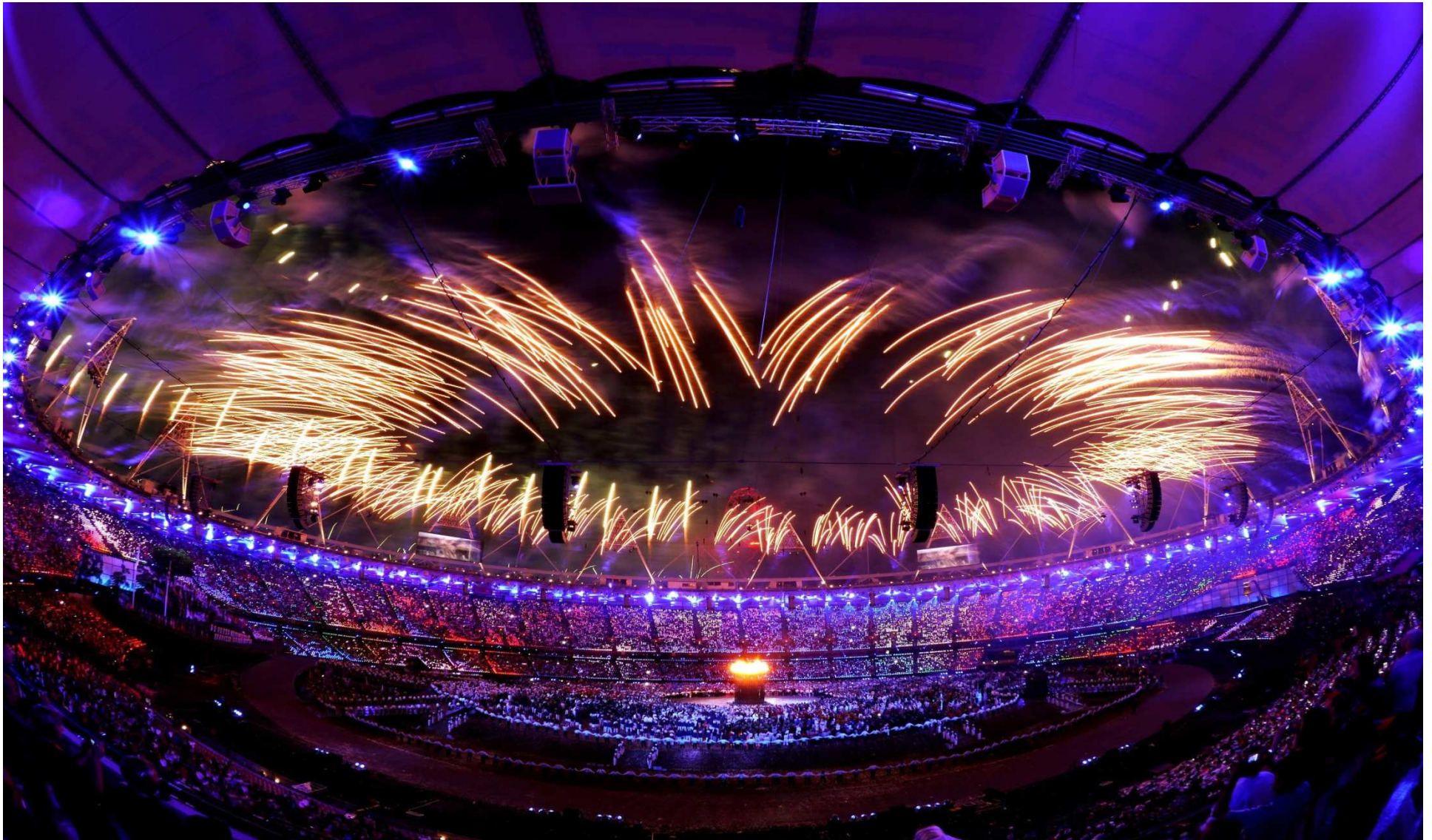
Manchester – 2015



University of Manchester - Today

- 38th in World, 7th in Europe, 5th in UK
- Ca. 38,000 Students on campus
 - 8,990 International
 - Plus over 4,000 off-campus
- Turnover of £886M
- Research Grant and Contract Income of £214M
- 750,000 visitors p.a. (plus Whitworth to re-open)
- Gift Income of £19.5M

Where will we be in 2020?



University of Manchester – 2020?

- A truly world-leading institution
- 39,000 Students on campus
 - 13,000 international
 - Plus around 20,000 off-campus
- 90% student satisfaction
- Turnover of £1.5 Billion
- Research Grant and Contract Income of ca. £400M
- Gift income of ca. £35M p.a.
- Known globally for “making a difference”

We have raised money.....

Press Release from The University of Manchester

The University of Manchester announces issue of £300m 4.25% Bonds due 2053

The University of Manchester today announces that it has issued £300 million in principal amount of its 4.25% Bonds due 2053 (the 'Bonds').

The Bonds have been assigned a rating of Aa1 by Moody's, and were priced at a spread of 0.80% over the relevant reference gilt. The University will use the net proceeds from the Bonds for general corporate purposes, including the continuation of its £1bn Campus Masterplan.

We have invested in People.....

Project Diamond 1 - 2012

- Investment in over 160 new academic staff

Project Diamond 2 – Jan 2014

- 100+ new positions

More than 100 Professorships & Lectureships

The University of Manchester is a proud record of achievement and success that spans the globe. We are looking for world-leading minds to join our world-class research and academic excellence. We are committed to providing the best environment for our students.

We have more than 100 leading world-class positions, including three Nobel Prize winners and we are looking to appoint more than 100 world-class academic staff from around the world to help us achieve our ambitions for research and education.

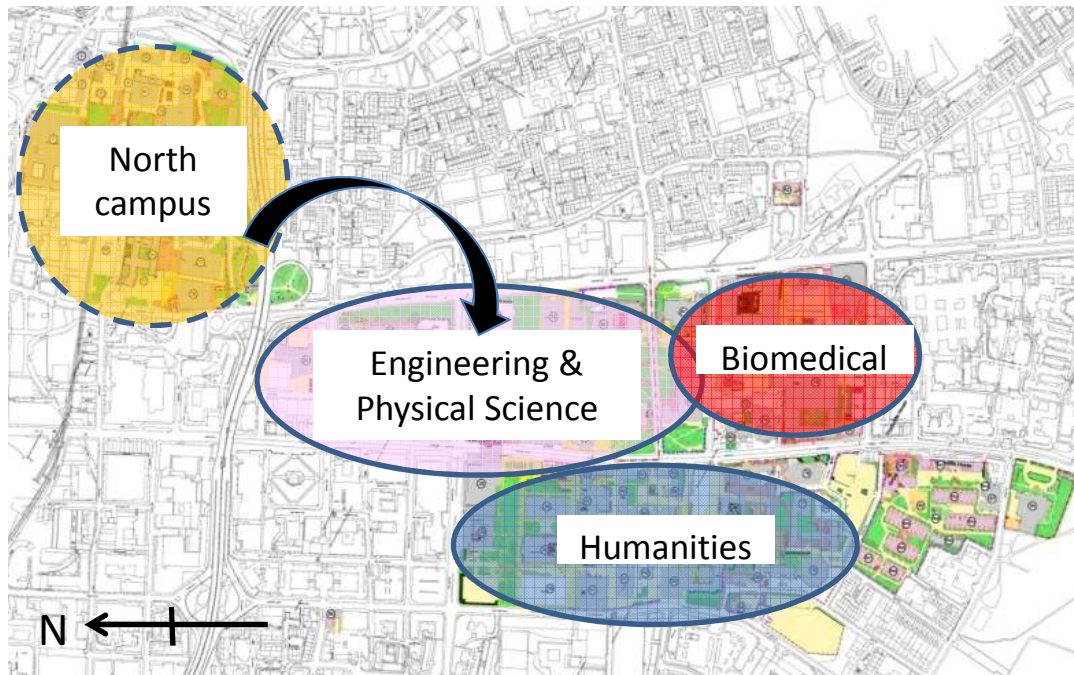
Has the future of our planet just begun? Join our world-class team to solve tomorrow's challenges today. You'll be at the forefront of the world's biggest questions.

Help us at the forefront of world-class research, help us to create more world-class research and education through innovation. Visit our website to view our current opportunities and apply online.

ENGINEERING & PHYSICAL SCIENCES | BUSINESS | LIFE SCIENCES | MEDICAL & HUMAN SCIENCES

WORLD-LEADING MINDS ANSWERING THE WORLD'S BIGGEST QUESTIONS

We are investing in the Estate....



Projects	£m
Phase 1: 2012 – 2018	
New engineering campus	266
Manchester Business School redevelopment	47
Teaching block	39
Information technology	32
Dover Street remodel	26
Long term maintenance	150
Other	82
	642
Phase 2: 2018 – 2022	
Biomedical	206
Other Phase 2	175
Long term maintenance	100
	481
Total	1,123

and we will need to change.....

